# 2025 Media Kit

Advertising and marketing solutions that align your brand with world-class content that engages, informs, and drives growth.



# **Digital Advertising Solutions**

Whether alone or in conjunction with print solutions, Sage's robust collection of digital solutions extends your footprint in high-volume online channels.

#### **Online Banner Advertising**

Expand the reach of your promotions by integrating eye-catching banners on Sage digital properties. Geo-targeting and website linking help hone your message, while web analytics show impact and ROI.

Banner Type	Banner Size	Average Click-Through Rate
Leaderboard	728x90	0.08%
Тор	300x250	0.08%
Bottom	300x250	0.02%
Bottom	160x600	0.02%
Bottom	300x600	0.05%

Retargeting

Maximize your digital campaign's reach, frequency and ROI by leveraging proprietary first-party data collected from Sage journal sites' visitors. Data is captured when a user visits a Sage journal site and sees your ad. When the user leaves the site to browse the internet, your ad is displayed on the other reputable sites they visit within the Google network.

#### **High Impact Banner Advertising**

Enhance your web banners with rich media features and options:

- **Interstitials**—a pop-up banner that appears when a visitor to a journal site page navigates to another page on the site.
- **Stickies**—a fixed banner that stays visible when the user scrolls up or down on the page.
- **Expandables**—a banner that start small and grows larger within a standard space.

Banner Type	Banner Size	Average Click- Through Rate
Sticky Leaderboard	728x90	0.14%
Interstitial	300 x 250 up to 700 x 700	0.49%
Expandable	300 x 250 / 160 x 600 / 300 x 600	.05%
Expandable Leaderboard	728 x 90	.06%
Sticky Top Medium Rectangle	300 x 250	0.11%

## **Channel Buys**

Rotate your banner ad across numerous journal websites within a specific channel, making the most of Sage's reach into key therapeutic areas and specialties to reach a broad mix of health care professionals.

#### **eArticle Advertising**

Sage is a market leader for in-article ad sponsorships, with the largest digital space available to connect to readers at the point of consumption rather than the point of search.

Create multiple touchpoints that engage readers as they consume Sage content, boosting brand awareness and driving leads along the way. Place ads in PDFs or ePubs, choosing fullpage cover and super leaderboard positions. This premium sponsorship opportunity offers 100% exclusivity, high click-through rates, and measurable metrics.

#### A Full Page Cover Ad

- Cover page/beginning of the article in both PDF and ePub modes
- Last page/end of article in both PDF and ePub modes

#### **B** Super Leaderboard Ad

- Cover page/beginning and/or end of article
- Between page breaks
- Dynamic, appearing at the next page break when the user returns to an article to continue reading

eArticle CTRs are as high as **5.95%** 



The ad will appear as the first page of every article



The ad will appear in between article pages

#### **Emails**

Cost-efficient and effective, emails target key populations with relevant messaging and appropriate calls-to-action. This option can feature access to sponsored article collections, list matching, and re-sends to non-openers.

- **Email Alerts** reach audiences from around the world who have registered to receive alerts from their favorite journals.
- Custom eBlasts enable you to target a specific number of journal readers, so it's easy to meet your objectives and budget. Custom emails can be entirely dedicated to sponsor content or they can contain curated content with a special sponsor section.

Sage emails get noticed! 29%

# Content Sponsorships

Leverage Sage's peer-reviewed content to foster credibility and trust. Choose print and digital opportunities to engage target audiences and strengthen your brand.

# 70%

of physicians reported that they have used journal reprints to support their prescribing behavior and decisions.

The Pharmaceutical Research and Manufacturers of America (PhRMA)

## **Supplements**

Use peer-reviewed journal supplements as a credible, objective means to publish themed articles on topics related to your brand. Supplements are mailed with the regular issues of the journal and appear on the journal website. Continuing Education components may be included to add even greater value to readers.

#### Reprints

Access high quality content from a renowned library of 1,000 peerreviewed journals and deliver it to your audience at any time. Cost-effective customization options include:

- · Logo and/or product code
- Advertisements
- Translations
- Shrink-wrapping
- · Full-color cover options

#### ePrints

Leverage electronic versions of select articles that can be distributed to, viewed, and downloaded by multiple users to support events, product launches, research releases, and other timely marketing strategies. Maximize impact by sharing ePrints on websites, conference materials, emails, and social media. Metrics can be provided.

#### **Translated Editions**

Speak to readers in their own language by enlisting Sage's translation services team to translate journals into a variety of languages.

#### **Sponsored Subscriptions**

Enhance your role as an educational partner in key market segments by sponsoring a full-year print subscription of a Sage-owned or Society-published journal. Sponsors are recognized with a sponsor-specific communication that is poly-bagged with the first issue, with ongoing recognition on each cover issue throughout the year. The subscription package includes printing/mailing the selected journal to your subscription list for one year.

## **Bulk Copies**

Maximize the impact of your content by blanketing conferences and other events with bulk copies of your supplements. Conference attendees are a highly-engaged captive audience who find great value in consuming supplement content both during and after events.

#### eAccess Links

Give customers immediate access to articles online through e-access links posted on your website or in promotional emails. Connect to the article you specify on the journal's website, with unlimited access for either six months or one year.



#### **Podcast Sponsorship**

Choose from custom and pre-roll sponsorship:

- Client or society produced: You control the content and the talent - we offer clients exclusive sponsorship opportunties.
- **Sage produced:** Let Sage do the heavy lifting! From scheduling guests to providing transcripts, Sage handles the production from start to finish.
- New peer-reviewed podcasts: Pre-approved topics as well as the podcasts themselves are hosted on the journal website and published with their own DOI.

## Webinar Sponsorship

Sage offers a turnkey marketing solution for webinars--managing the following:

- Production
- Promotion
- Advertising
- Cross-channel retargeting Email
- Registration
- Hosting
- Data Capture for Lead Generation

#### **Microsites**

Support your organization's leadership role by partnering with Sage to create a destination website that showcases topical content and your brand. Microsites are effective tools that establish and maintain brands, launch new products, and generate leads. Sage's microsite package includes:

- Relevant content from all Sage journals
- Featured Open Access articles
- Featured Restricted Access articles (journal subscribers only)
- "About the Sponsor" section, with links to sponsor content
- Leaderboard banner, relevant news feed, conference calendar

#### **Electronic Bonus Distribution**

Gain direct access to conference attendees and society members via a digital edition of a journal's conference issue. The Electronic Bonus Distribution package features:

- Exclusive sponsorship of the Electronic Bonus Distribution email alert sent to conference attendees and society members
- Premium ad placement on the digital version of journal's conference issue



of healthcare professionals report that the biggest barrier to effective learning is the lack of credible sources.

\*Kantar Health 2023

**Digital Extenders** 

Deepen the impact and increase visibility of your content to attract and engage readers.

#### Infographics

Deliver critical information at-a-glance with engaging infographics that enrich your manuscripts. Infographics are ideal for reinforcing core concepts, simplifying complex content and summarizing key research findings.



On average, articles with infographics are **read 4.6x more** often than those without

On average, articles with infographics receive altmetrics scores that are 3x higher than those without

#### Videos

Enhance your narratives with video abstracts that boost engagement. Working with Sage takes the hassle out of video production and yields a 2-3 minute video asset that's ideal for sharing on social media or in presentations. The video package features a support kit that includes a video script and audio file.



On average, articles with video summaries are **read 3x often** than those without

On average, articles with video summaries **receive altmetrics scores** that are **6.8x higher** than those without

#### **Plain-Language Summaries**

Broaden the audience for your articles with plain-language summaries that make content more accessible for learners. Written by article authors and peer-reviewed concurrently with the article by a PLS reviewer, plain language summaries are published as additions to articles, with open access for all.



On average, articles with plain language summaries are **read 3x more** toften than those without

On average, articles with plainlanguage summaries **receive altmetrics scores** that are **3.5x higher** than those without

#### **Plain Language Summaries of Publications (PLS-Ps)**

Deepen your commitment to accessibility with plainlanguage summaries of publications. Available for key Sage journals, PLS-Ps are complete, stand-alone, peer-reviewed articles written in non-technical language. PLS-Ps may summarize any article, including existing articles from other publishers, and have their own DOI, making them taggable and fully citable for databases and searches.

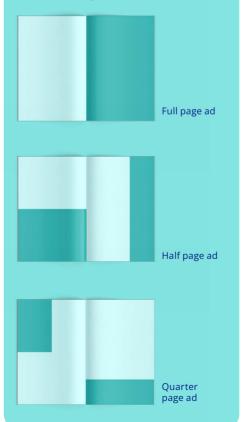
- Written by the authors of the original publication; or relevant subject matter experts
- Considered an Acceptable Secondary Publication in the ICMJE guidelines
- Downloadable at no cost by any reader under a Creative Commons Open Access license

# **Print Advertising Solutions**

Leverage a range of highly-effective print marketing solutions to spotlight your brand to decision-makers and influencers in key specialty areas.

## Standard

Affordable and cost-effective, ads are available in, full-page, halfpage, and quarter page (horizontal or vertical) options.



## **High Impact Solutions**

Amp up your brand's visibility with unique, high-visibility options that leverage valued Sage print publications to promote your brand, products, and services:



Inserts and Cover Tips—embed your message directly into the publication with a range of cost-effective options such as bound or loose inserts, gatefolds, tip-ins, and cover wraps.

Outserts—package reprints, conference abstracts, whitepapers and more with a journal in a polybag to maximize visibility and efficiency. Outserts offer guaranteed exclusivity—only one sponsor per issue!

#### **Belly Band**—wrap your message around a publication so it's the first thing readers see.

#### **Premium Placements**

Maximize the impact of your display ads by securing premium placements in the most visible locations within Sage publications, including the front cover, back cover, and opposite the table of contents.

#### **Recruitment Advertising**

Reach top candidates from across the globe with recruitment advertising. Options such as full-page ads, banner ads, and email blasts enable you to find quality resources to meet your needs.

# 73%

of physicians read print versions of medical journals monthly.

Kantar Sources & Interactions 2021

## Let's get started!

Sage is ready to help with print and digital solutions that maximize the reach and impact of your brand and your messaging to the targets that matter the most to you.

Sage is an independent global academic publisher of books, journals, and a growing suite of library products and services. We publish more than 1,000 journal titles on behalf of 400 societies, as well as 600 new books a year, with topics spanning clinical medicine, allied health, and physical and social sciences. Our portfolio of digital and print marketing solutions help organizations both engage with readers and connect to key decision-makers and influencers. A true independent publisher, Sage is free to create innovative long-term solutions and build lasting partnerships to provide customized solutions that meet customer needs and preferences.

Connect with a Sage representative today to learn more:

## advertising.sagepub.com





Keyword Targeted Campaigns!

